

STEINHOFF INTERNATIONAL SOURCING AND LOGISTICS (SISL)

SISL is an operating division of Steinhoff International that coordinates the sourcing activities on behalf of all Steinhoff International's retail brands. Our mission is to expand our supplier portfolio through partnerships with industrial suppliers to address the diverse range of needs of our customers, with regard to:

- Product
- Quality
- Logistics

Partnering with SISL will provide:

- Suppliers with higher volume
- Retail partners with purchasing power and speed to market

Source INTERNATIONALLY Service LOCALLY

- 30 RETAIL MARKETS
- 300 EMPLOYEES
- 12 LANGUAGES
- 8 SOURCING OFFICES
- 88 000 TEUs PER ANNUM

www.steinhoffinternational.com

ADDING VALUE TO YOUR

PURCHASES IN ASIA AND EASTERN EUROPE

- Supplier selection and sourcing
- Supplier qualification
- Negotiation
- Product development and validation
- In-house design and photo studio
- In-house showrooms
- Sourcing reviews
- Common buying trips
- Information sharing on products (at group level)
- Raw material purchases consolidation and quality secure for a faster development process

ADDING VALUE TO YOUR

PURCHASES IN WESTERN EUROPE

SISL

- Managing strategic suppliers at group level
- Developing global ranges and suppliers
- Organising in-house fairs

BST

BST's mission is to develop and globalise exclusive ranges for the European retail in G1 small furniture and G3. It rounds out the SISL sourcing skills by adding availability and door-to-door services for the retail in Europe

ADDING VALUE TO YOUR

QUALITY OF PRODUCT

- Quality teams specialised in individual market requirements
- Training academy
- Factory audits
- Social and environmental compliance
- Survey and compliance in terms of standards
- Product development
- Laboratory tests
- Pre-shipment inspections

ADDING VALUE TO YOUR

TOTAL SUPPLY CHAIN LANDED COST

- Management of a global network of strategic carriers and logistics providers
- Designing and operating optimised supply chains and logistical flows
- Leveraging power of scale towards logistics operators
- Offering warehouse operations and optimised road transport solutions to European retailers
- Providing profound knowledge of global and local aspects of door-to-door logistics services